

The Role of the Community Psychiatrist as Medical Director: A Delineation of Job Types

Jules Ranz, M.D.
Hunter L. McQuiston, M.D.
Ann Stueve, Ph.D.

To examine the variety of roles filled by psychiatrists functioning as medical directors in community settings, a survey of all members of the American Association of Community Psychiatrists was undertaken. A total of 168 respondents classified themselves as agency medical directors or program medical directors. Medical directors also classified their breadth of supervisory responsibility as including medical staff only, medical and other clinical staff, or all staff (including administrative staff). A classification scheme of six types of medical director positions based on level of operation and breadth of supervisory responsibility was created. This classification helps clarify the medical director's role, providing guidance to psychiatrists and agencies negotiating job descriptions for this position. (*Psychiatric Services* 51: 930-932, 2000)

Dr. Ranz is director of the public psychiatry fellowship and associate clinical professor of psychiatry at the College of Physicians and Surgeons at Columbia University, 1051 Riverside Drive, Box 111, New York, New York 10032 (e-mail, jmr1@columbia.edu.) Dr. McQuiston is medical director of Project Renewal Inc. in New York City and assistant clinical professor of psychiatry in the Mount Sinai School of Medicine. Dr. Stueve is associate professor of clinical public health (epidemiology) in the division of epidemiology in the School of Public Health at Columbia University.

The story of how, over the past 35 years, psychiatrists held and then lost leadership positions in community mental health centers (CMHCs) is well known (1,2). During the past decade, however, leadership positions for psychiatrists at CMHCs, typically as medical directors, have been partly reestablished.

There is considerable ambiguity in the medical director's role, especially regarding line authority and relationships with other senior administrators. Generally, the term "medical director" is used to describe psychiatrists functioning in an often ill-defined relationship with a nonmedical executive director. A survey that obtained job descriptions of CMHC medical directors found that almost all job descriptions listed supervisory responsibility over medical services or medical staff, but fewer noted supervision of other clinical staff or administrative responsibilities, such as policy development and quality assurance (3).

In response, the American Association of Community Psychiatrists (AACCP) published a model job description for a medical director, designating administrative and clinical supervisory responsibilities as well as medical supervisory responsibilities (4). Nonetheless, the responsibilities of a medical director are commonly limited to medical supervision (5).

This study examined the supervisory role of medical directors. It also looked at another crucial distinction—whether the medical director operates at an agency or program level (6,7). Together, these factors help

clarify how medical directors function in today's community mental health environment.

Methods

In February 1998 we mailed a questionnaire to all members of the AACCP. The questionnaire asked respondents to indicate their specific job title and to classify their level of operation as agency medical director, program medical director, staff psychiatrist, or consultant. Medical directors were also asked whether their breadth of supervisory responsibility included medical staff only, medical and other clinical staff, or all staff—that is, medical, clinical, and administrative. The questionnaire established six job types for medical directors: a program medical director who supervises medical staff only, an agency medical director who supervises medical staff only, a program medical director who supervises medical and other clinical staff, an agency medical director who supervises medical and other clinical staff, a program medical director who supervises all types of staff, and an agency medical director who supervises all types of staff.

The questionnaire also asked respondents to indicate how often they perform a variety of tasks in three domains: direct service, including providing medication or psychotherapy, overseeing medical care, and negotiating care with other providers; clinical collaboration, including supervising medical and nonmedical staff, providing informal consultations, participating in team meetings, and conducting formal training; and adminis-

tration, including developing policy, carrying out routine administration, providing quality assurance, negotiating contracts, and serving as a link to other agencies, regulatory bodies, and boards.

Of the 479 questionnaires mailed, a total of 286 individuals returned them, for a response rate of 61 percent (12 forms were undeliverable). Of the 286 forms, 21 were marked "not applicable," in most cases indicating that the addressee was in private practice or retired. A total of 265 completed questionnaires were received. This study analyzed data from the 168 respondents who classified themselves as medical directors.

Results

The mean \pm SD age of the 168 medical directors was 49 ± 9 years. Most were male (135 respondents, or 80 percent), Caucasian (153 respondents, or 91 percent), and graduates of U.S. medical schools (142 respondents, or 85 percent), and most worked in urban areas (127 respondents, or 76 percent). Approximately half were employed by not-for-profit agencies (88 respondents, or 52 percent). Thirty-eight (23 percent) worked in state facilities, 29 (17 percent) in municipal facilities, ten (6 percent) in for-profit facilities, and two (1 percent) in federal agencies.

A total of 106 of the medical directors (63 percent) classified their level of operation as an agency medical director, and 62 (37 percent) classified it as a program medical director. As expected, the size of the respondent's work group was larger for agency medical directors than for program medical directors (means of 116 ± 176 persons and 40 ± 50 persons, respectively). A one-way analysis of variance indicated the difference was significant ($F=10.46$, $df=1$, 157, $p<.001$).

Agency medical directors also reported somewhat greater breadth of supervision than program medical directors. Among 106 agency medical directors, 37 (35 percent) supervised only medical staff, 35 (33 percent) supervised medical and other clinical staff, and 34 (32 percent) supervised all types of staff. Among the 62 program medical directors, 25 (40 percent) supervised only medical staff,

20 (32 percent) supervised medical and other clinical staff, and 17 (27 percent) supervised all types of staff.

Considerable congruence was found between job titles and job types with regard to breadth of supervision. Forty-nine of the 61 medical directors who supervised medical staff only (80 percent) listed their job title as medical director or chief medical officer. Thirty-four of the 55 medical directors who supervised both medical and clinical staff (62 percent) also listed their job title as medical director. However, a majority of those who listed their job title as clinical director or chief clinical officer—ten of 13 respondents (77 percent)—actually supervised medical and clinical staff. Finally, of the 50 respondents who supervised all types of staff, 30 (60 percent) listed their job title as director.

Level of operation

We used the Wilcoxon signed-rank test to compare respondents' involvement in the three task domains—direct service, clinical collaboration, and administration. Program medical directors performed administrative tasks significantly less often than clinical collaboration and direct service tasks (for clinical collaboration, $Z=-6.63$, $p<.001$; for direct service, $Z=-4.94$, $p<.001$). The frequency with which they performed clinical collaboration and direct service tasks did not differ significantly. Agency medical directors performed clinical collaboration tasks significantly more often than direct service and administration tasks (for direct service, $Z=-3.80$, $p<.001$; for administration, $Z=-5.40$, $p<.001$). The frequency with which they performed direct service and administrative tasks did not differ significantly.

Compared with program medical directors, agency medical directors performed fewer direct service tasks ($F=8.40$, $df=1$, 166, $p<.01$) and more administrative tasks ($F=12.01$, $df=1$, 164, $p<.001$). The two types of medical directors did not differ in their performance of clinical collaboration tasks.

Breadth of supervision

We used one-way analysis of variance to assess the relationship between

breadth of supervision and task domains. Breadth of supervision was significantly related to performance of direct service tasks ($F=14.47$, $df=2$, 165, $p<.001$) and administrative tasks ($F=22.34$, $df=2$, 163, $p<.001$) but not to clinical collaboration tasks. Pairwise comparisons indicated that medical directors who supervised all staff performed significantly fewer direct service tasks than those who supervised medical staff only (Bonferroni mean difference = -1.96 , $SE=.38$, $p<.001$) or medical and clinical staff (Bonferroni mean difference = -1.64 , $SE=.39$, $p<.001$). However, those who supervised medical staff only and those who supervised both medical and clinical staff did not differ significantly in the performance of direct service tasks.

Medical directors who supervised all types of staff performed more administrative duties than those who supervised medical staff only (Bonferroni mean difference = 1.73 , $SE=.26$, $p<.001$) or those who supervised both medical and clinical staff (Bonferroni mean difference = $.89$, $p<.01$). Medical directors who supervised both medical and clinical staff reported performing more administrative tasks than those who supervised medical staff only (Bonferroni mean difference = $.83$, $SE=.25$, $p<.01$).

Level of operation and breadth of supervision

A two-way analysis of variance was used to assess the joint effects of level of operation and breadth of supervision and their interaction for the three task domains. Consistent with the results of the one-way analyses, this analysis found significant main effects for level of operation and breadth of supervision both for direct service (for level of operation, $F=7.72$, $df=1$, 162, $p<.01$; for breadth of supervision, $F=10.54$, $df=2$, 162, $p<.001$) and for administration (for level of operation, $F=12.20$, $df=1$, 160, $p<.001$; for breadth of supervision, $F=22.26$, $df=2$, 160, $p<.001$). The interaction terms were not significant.

By contrast, main effects for level of operation and breadth of supervision were not significant for clinical collaboration; however, the interaction term was statistically significant

($F=3.83$, $df=2, 160$, $p<.05$). Clinical collaboration tasks were performed least frequently by medical directors with the least responsibility—program medical directors who supervised medical staff only—and those with the greatest responsibility—agency medical directors who supervised all types of staff.

Discussion

We identified six discrete types of medical director positions based on level of operation and breadth of supervisory responsibility. This classification is congruent with actual job titles, supporting the idea that it is a meaningful way to understand the wide variety of roles of medical directors that psychiatrists perform in community mental health organizations.

Our findings indicate that it is clarifying to label administrative positions according to whether they are at an agency or program level of operation. Breadth of supervision is best elucidated by reserving the term "medical director" for positions with line authority over medical and nurs-

ing staff only, and using the term "clinical director" for positions with supervisory responsibility for medical and other clinical staff. The term "director" is generally used to indicate supervisory responsibility for all types of staff, both administrative and clinical staff.

This analysis has created a language to facilitate discussion of the role of community psychiatrist-administrators. In practical terms, it can guide agencies in the recruitment of psychiatrists as administrators. Moreover, it can help psychiatrists negotiate their own positions within agencies more effectively, allowing them to better match authority and responsibility. We believe that such an approach will improve the functioning of psychiatrist-administrators within community agencies.

The survey assessed both job types and job satisfaction, the latter of which will be reported separately. A copy of the survey form is available from the authors and online at <http://cpmcnet.columbia.edu/dept/pi/ppf/role.html>. ♦

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Open Forum

Retraining the Practicing Psychiatrist

Michael J. Bennett, M.D.

The psychiatric community has been profoundly affected by managed care, but its response has been largely passive and defensive. Because many practicing psychiatrists have failed to adapt, they lack the skills and attitudes required to function effectively in the current and coming environment, and they will need to learn

Dr. Bennett is associate clinical professor of psychiatry at Harvard Medical School in Boston. Send correspondence to him at 11 Dunbarion Road, Belmont, Massachusetts 02478 (e-mail: michael_bennett@hms.harvard.edu).

new ones. The academic health center may be one site of such learning, if the trainers themselves have first been trained. This article explores the nuances of the challenge and suggests a two-step process for addressing gaps in practice performance. (*Psychiatric Services* 51:932-934, 2000)

When the British psychoanalyst Michael Balint (1) was asked what was necessary in order to train medical physicians to do psychotherapy, he replied, "a limited, though considerable, change in the doctor's

personality." We are now challenged to bring about such a limited, though considerable, change in personality in ourselves if our specialty is to thrive in the coming years. We have lost time, ground, and credibility in what Fink (2) called "holding the line" and what Michels (3) referred to as "psychiatry's resistance to managed care." We have chosen to oppose the messenger while ignoring the message.

The debate requires reframing. The question is not whether psychiatrists should reconfigure their work practices to fit with employment in publicly traded corporations, but whether we are willing to adapt to a